

OPERATIONAL FLOW ASSESSMENT

A two-week diagnostic that shows where work stalls, why it stalls, and what to fix first.

THE PROBLEM

Most organizational friction doesn't come from bad people or bad intentions. It comes from unclear handoffs. In the first 100 days after a close, a leadership change, or a period of fast growth, those handoffs are exactly where time, clarity, and accountability quietly disappear, and the value creation plan starts slipping before anyone can see why.

HOW IT WORKS

We trace four real handoffs, such as a decision, a report, or a request, through six checkpoints:



Each handoff is scored **Green**, **Yellow**, or **Red**, with a documented action item for every point that isn't Green.

WHAT YOU GET

- A scored heat map across every handoff traced
- A specific, named owner and action item for every stall point
- A clear read on where your organization is losing time, before it costs you more of it

WHAT IT TAKES FROM YOUR TEAM

- **Two weeks, start to finish** — fast enough to inform the 100-day plan, not delay it
- **Short interviews** with the people who send and receive each handoff
- **No new software, no off-site workshops** — minimal disruption to management and the business

WHO THIS IS FOR

Operating partners and portfolio-company leadership navigating a post-close 100-day plan, or any leadership team that has recently changed and needs a fast, honest read on where the organization stands.

WHY RCC

Zac Hedrick spent 18+ years in air traffic control, where handoffs happen every few seconds and a missed one isn't an inconvenience. He also spent a decade in legislative affairs, moving decisions through organizations with competing priorities. The Operational Flow Assessment applies that same discipline to your business.

START WITH A 30-MINUTE DISCOVERY CALL

We'll talk through where you suspect work is stalling and identify the handoffs worth tracing. No cost, no obligation.

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